



# MTCC SPRING SURVEY

## Tropical Timber Use in Germany

### 2013



M A L A Y S I A N T I M B E R C E R T I F I C A T I O N C O U N C I L

### The Final Results (Stand: 15 April 2013)

## QUESTIONS & ANSWERS

#### 1. How has the market for tropical timber developed in the last years?

Very Good	0 per cent
Good	23.3 per cent
<b>Satisfactory</b>	<b>50 per cent</b>
Bad	26.7 per cent
Very Bad	0 per cent

#### 2. Do you expect that the demand for certified timber will increase in the years to come?

<b>Increasing Demand</b>	<b>56.7 per cent</b>
Stagnating Demand	36.7 per cent
Decreasing Demand	6.6 per cent
I Do Not Know	0 per cent
No Answer	0 per cent

#### 3. Has there been willingness by consumers to pay a premium price for certified timber?

Yes	13.3 per cent
<b>No</b>	<b>63.3 per cent</b>
I Do Not Know	23.4 per cent
No Answer	0 per cent

**4. What is the approx. share of timber from Malaysia in your imports (or use) of timber from South East Asia / Malaysia?**

Share more than 75 per cent	6.7 per cent
Share more than 50 per cent	23.3 per cent
Share more than 25 per cent	10 per cent
Share less than 25 per cent, more than 10 per cent	20 per cent
<b>Share less than 10 per cent</b>	<b>30 per cent</b>
I Do Not Know	6.7 per cent
No Answer	3.3 per cent

**5. Would you be interested in buying more PEFC certified timber from Malaysia in the future?**

<b>Yes, I am interested in buying more PEFC certified timber from Malaysia</b>	<b>86.7 per cent</b>
No, I have no interest on PEFC certified timber from Malaysia	6.7 per cent
I Do Not Know	6.6 per cent

**6. Do you have any recent reference objects for the usage of PEFC certified timber from Malaysia?**

Yes, please contact me	23.3 per cent
<b>No</b>	<b>70 per cent</b>
No Answer	6.7 per cent